A 1-minute pitch is a concise and compelling way to convey the core idea of your project, business, or initiative. Here are some guidelines to craft an effective 1-minute pitch:

## CONTENT

- 1. **Start with a Hook**: Begin with a attention-grabbing statement or question that piques the listener's interest. Make it relevant to your idea.
- 2. Introduce Yourself or Your Project: Briefly introduce yourself and your role, or the name of your project/business.
- 3. **Identify the Problem**: Clearly state the problem or challenge that your idea aims to address. Make it relatable and concise.
- 4. **Propose Your Solution**: Outline your solution or idea that addresses the identified problem. Keep it clear and to the point.
- 5. **Highlight Key Benefits**: Mention the key benefits or advantages of your solution. Focus on what makes it unique or valuable.
- 6. **Share Traction (If Applicable)**: If you have any early successes, partnerships, or milestones, mention them briefly to establish credibility.
- 7. **Target Market**: Briefly describe your target audience or market. Who would benefit most from your solution?
- 8. Address Competition: Acknowledge any existing competition or alternatives. Highlight how your idea stands out and why it's better.
- 9. **Call to Action**: End with a clear call to action. This could be a request for a meeting, feedback, investment, or any desired next step.

TIPS

- 1. **Practice and Refine**: Practice your pitch multiple times to ensure it fits within the 1-minute timeframe. Refine your wording to make it concise and impactful.
- 2. **Emphasize Passion**: Infuse enthusiasm and passion into your pitch. Your excitement can be infectious and make your idea more appealing.
- 3. Use Visuals (If Possible): If you have a visual aid, such as a slide or a product demo, use it sparingly to enhance your pitch.
- 4. **Tailor for the Audience**: Adapt your pitch to the interests and needs of your audience. Customize your messaging if presenting to different groups.
- 5. **Eliminate Jargon**: Avoid technical jargon or industry-specific terms that might confuse your audience. Keep your language accessible.
- 6. End on a Strong Note: Conclude with a memorable statement or a restatement of your main message to leave a lasting impression.

Remember, the goal of a 1-minute pitch is to grab attention, communicate the essence of your idea, and spark interest for further conversation. Practice makes perfect, so rehearse your pitch until it flows naturally and effectively.

## Example 90 second (1.5 min) Pitch

Hi there, I'm Sarah, and I'm excited to introduce you to TaskFlow, the ultimate solution for taking control of your busy life. We all know how overwhelming it can be to manage our daily tasks, from work assignments to personal to-dos. That's where TaskFlow comes in.

Our app simplifies task management by providing a user-friendly interface that lets you create, prioritize, and track tasks effortlessly. The problem we're solving is the chaos that comes with juggling multiple responsibilities without a clear system.

TaskFlow's unique feature is its intelligent task prioritization algorithm. It helps you decide what to focus on next based on deadlines, importance, and your personal preferences. Plus, we've designed a sleek and intuitive design that makes staying organized a pleasure.

We've already seen incredible traction with over 50,000 downloads in just three months since our launch. And we're excited to share that we're partnering with some top productivity influencers to spread the word.

Our target audience includes professionals, students, and anyone who wants to regain control of their time and boost their productivity. Unlike other task management apps, TaskFlow stands out with its user-centric design and advanced features.

I invite you to try TaskFlow and experience the difference for yourself. Let's connect and explore how TaskFlow can transform the way you manage tasks and achieve your goals. Thank you.